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**Agencija Alan d.o.o.** Grškovićeva 15 10000 Zagreb CROATIA  
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**BIDDING**  
**for sale of used training aircrafts**

We, "Agencija ALAN d.o.o." herewith announce bidding process for sale of the used training aircrafts under conditions specified herein after.

**1. Subject of Sale:**

No.	Aircraft type	Tale no.	Release year
1.	PC-9	051	1988
2.	PC-9	052	1986
3.	PC-9	053	1991
4.	PC-9M	058	1997
5.	PC-9M	060	1997
6.	PC-9M	065	1997

**2. Quantity**

Total number of units – 6  
Partial sales are allowed.

**3. Price**

The aircrafts will be sold to the Bidder with highest price offered, in case there are no legal or other restraints to do so.

**4. Terms and conditions**

**4.1. Letter of Intent**

Each Bidder must provide **Letter of Intent** acknowledging a willingness and ability to participate in this Bidding process.

The Letter of Intent must contain the following:

- Name, address, phone/fax number and e-mail of the Bidder;
- Tax and registration number of the Bidder;
- Full name and Passport number (for Croatian Bidders ID number) for the authorized representative for contract signing;

- Full name and Passport number (for Croatian Bidders ID number) for the person/s authorized to perform inspection of the goods;
- Bank details, including the account number for Bidding fee refund;
- Aircraft type, tail no. and year of manufacture for which there is an interest in inspecting and buying afterwards.

#### **4.2. The Bidding fee**

The Bidding fee of 15.000 EUR (for Croatian Bidder, in counter value in HRK according to middle rate of CNB on date of publishing this announcement) should be paid to Agencija Alan's account stated below before inspection of the aircraft. Description of payment: "Bidding fee for sale of used training aircrafts".

Erste & Steiermaerkische Bank d.d. Rijeka  
 SWIFT no. ESBCHR22  
 IBAN no. HR7924020061100453809

The Bidding fee is non-refundable after submitting the bid by the Bidder. The refund of the Bidding fee will be made in case of:

- cancellation by the Seller at any time during the Bidding process;
- withdrawal by the Bidder after the inspection and before sending a bid;
- the Bidder's bid was not selected.

NOTE: Bidding fee payment assures inspection of the training aircrafts, which are subject of this bidding only.

#### **4.3. Documents that should be enclosed with the Letter of Intent**

- Company Registration Document, not older than 30 days from the date of this announcement (original; for Bidders not registered in Croatia, this document should be legalized with Apostille by authorized institutions). In case the End User is military organization, this document must contain registration for trading with armament and military equipment;
- Certificate of no criminal record for the Bidder's authorized representative, not older than 30 days from the date of this Announcement (original);
- Copies of Passports (ID for Croatian Bidders) for person/s authorized for the aircraft inspection.
- Bank confirmation of payment of the Bidding fee.

NOTE: All documents presented for this Bidding process should be in Croatian or English language. In case the document is in some other language, must be provided together with certified translation in Croatian or English language.

#### **5. Inspection of the aircrafts**

- Inspection can be performed by Bidder's authorized representative before submitting a bid.
- During the inspection the representative of the Bidder will have the access to available aircraft documentation.
- The aircrafts are to be sold in the condition on the day of the inspection, i.e. on 'as is' basis and no additional claims by the Bidder or end user will be allowed.

## 6. The Bid

The Bid must contain the following:

- Name, address, phone/fax number and e-mail of the Bidder;
- Tax and registration number of the Bidder;
- Type, number and year of production of the aircraft for which the bid stands;
- Bidding price for each aircraft separately  
The price should be stated in net value, without any taxes or additional costs included (custom duties, excise, VAT, etc.). The Buyer bears all taxes and additional costs;
- Affirmation for the advance payment in total amount of the bid;
- End User Certificate or end user's statement that authorizes the Bidder for the purchase of the goods that are subject of this Bidding;
- Validity of the bid: not less than 3 months.

## 7. Deadlines

- **The Letter of Intent** together with all documents requested herein attached must be submitted within **21 days from the published announcement (07/01/2015)**;
- **Inspection** will be performed upon invitation by the seller, after submitting the Letter of Intent;
- **The Bid** must be submitted within **14 days after inspection**.

## 8. Bidding costs

The Bidder bears all consequent costs during preparing and submitting the Offer. The Seller has no obligation to compensate any costs to the Bidder regardless the execution and the result of this Bidding process.

## 9. Selection of best bid

- Opening of submitted bids will not be public;
- The bid with completed documents and obtaining the highest price is selected for contract award, under condition of complying with all conditions of this Bidding;
- The Seller reserves the right to not select any of the submitted bids in case it turns out that the bids are incomplete or the price is under the market value of the aircraft;
- The Seller reserves the right to cancel the Bidding and the sale without any explanation to the Bidders. All Bidders will be informed about the Bidding result in written within 60 days after deadline for submitting the bid;
- The selected Bidder is obligated to sign the contract with the seller within 15 days upon receiving the information regarding result of the Bidding;
- The Bidding fee of the selected Bidder shall be included in the contract price;

- In case the selected Bidder does not sign the contract within 15 days upon receiving the information regarding result of the Bidding or he makes no payment of the Bidding price, there will be no Bidding fee refund;
- The refund of the Bidding fee of the non-selected Bidders will be made within 15 days from the selection date.

**10. Address for documents submitting:**

Agencija ALAN d.o.o.  
Nike Grškovića 15  
HR-10000 Zagreb  
Croatia

**All documents presenting in regards with this bidding, must contain reference „For bidding for sale of used training aircrafts“ (on envelope, letter, e-mail, fax, etc.)**

President of the Management Board  
Ivica Nekjć

  
**AGENCIJA ALAN d.o.o.**  
**Z A G R E B**